

Mike DeStefano

Business Banking Manager, SVP

Mike joined Wells Fargo's Business Banking Division in August 2009, and is currently the Business Banking Manager for the Northern Virginia Metro Region. Based out of McLean, VA, Mike leads a team of 8 business relationship managers, overseeing a portfolio of 400 business banking clients that range from \$5MM-\$50MM in annual revenue. Mike is responsible for the recruiting, hiring, and development of team members, in addition to leading the units' sales and credit management process

Prior to joining Wells Fargo Bank, Mike served in a variety of credit and relationship management roles with BB&T Bank and Chevy Chase Bank, throughout the Washington D.C. metro region and the Carolinas. Mike has over 15 years of experience in the financial services industry.

Mike attended Wake Forest University in Winston-Salem, NC where he graduated with a B.S. in Business Administration from the Wayne Calloway School of Business and Accountancy. Mike is also a graduate of the Consumer Banking Association's Executive Banking School.

Mike resides in Oakton, VA with his wife Mai, a University of Virginia alum, and his two sons, Jake and Luke. He is an active volunteer and youth baseball coach with the Chantilly Youth Association. Mike joined the Northern Virginia Chamber of Commerce Board in November 2017.

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