

Ken Fleming, CPA, CVA

Ken Fleming is a partner in our Tysons, Virginia office and advises businesses, owners and investors on merger and acquisition (M&A) transactions and serves the office of the CFO.



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Partner

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Education

Master of Business Administration, concentration in
finance
Colorado State University

Bachelor of Science in accounting
Shippensburg University of Pennsylvania

Ken has more than 20 years of advisory and public accounting experience in a wide variety of industries including government contracting, software and technology, business services, manufacturing and distribution, energy, retail and hospitality, real estate and construction, aerospace and defense, biotechnology, emerging growth, healthcare and private equity.

Prior to joining Baker Tilly, Ken provided financial due diligence and advisory services to debt and equity investors for a transaction services firm. Ken was also a senior manager in the assurance and business advisory practice at an international accounting firm where he served numerous public companies involved in complex business transactions, IPOs and registration statements.

Specific experience

- Provides transaction support, including financial and tax due diligence, seller preparation assistance, business valuation, integration support and structuring and negotiation in connection with mergers and acquisitions, significant financing events and special situations
- Advises clients on billions of dollars in transaction value from both buy-side and sell-side perspectives
- Provides CFO advisory including enterprise finance and accounting support services, audit readiness and support, financial modeling, integration, carve-outs and divestitures, financial restatements and performance improvement services
- Provides business valuation services for acquisitions, tax planning, fair value financial reporting, strategic business planning and litigation
- Experience serving clients of a wide range in size, from emerging growth to Fortune 500 public companies to federal agencies

Industry involvement

- Transaction team member of the Association for Corporate Growth (ACG) Deal Team of The Year - Private Company winner at the 2018 Corporate Growth Awards
- Northern Virginia Chamber of Commerce, Board of Directors

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Industry involvement (cont.)

- Frequent speaker at the University of Maryland Robert H. Smith College of Business and Georgetown Law
- Financial Executive Forum Steering Committee Member, Tech Council of Maryland (formerly)
- American Institute of Certified Public Accountants
- National Association of Certified Valuators and Analysts
- Virginia Society of Certified Public Accountants
- Greater Washington Society of Certified Public Accountants

Thought leadership and community involvement

- ["Complex Capital Structures, Complex Valuations: Critical Implications Of The AICPA's New Valuation Practice Aid,"](#) November 2018, Bisnow article
- "Due Diligence and Valuation In M&A: Conventional and Transformational Transactions," August 2018, BVR webinar presenter
- "Why More Transformational M&As Are On the Horizon For 2018," March 5, 2018, Bisnow article
- "Understanding the Multi-Generational Workplace," presenter and panel leader at 2018 Department of Commerce Financial Management Conference
- Emcee of the 18th Birthday Party for The HouseDC fundraiser and planning committee member
- "Planning a Successful Exit Strategy," led executive panel discussion at Tech Council of Maryland Financial Executive Forum event related to acquisition and IPO exits
- "M&A in Government Contracting: How to Navigate a Transaction, Before and After with a Focus on 'What Matters,'" presenter at GWSCPA's 11th Annual Government Contractors Conference
- "Understanding the Client's Business Plans and Business Models: Interpreting Financial Statements," Georgetown Law
- "How to Read and Interpret Financial Statements," Georgetown Law
- Robert H. Smith School of Business, Entrepreneurship and New Venture Creation Undergraduate course at University of Maryland, "Budgets, Forecasts and Accounting Issues"
- Robert H. Smith School of Business, Entrepreneurship and New Venture Creation Undergraduate course at University of Maryland, "Building Projections and Budgets Into Your Business Plan"
- Robert H. Smith School of Business, Executive MBA class, University of Maryland, "Preparing Effective Forecasts"