

Bob Genter

Senior Vice President
Strategic Growth Markets Customer Group



Bob Genter is Senior Vice President and General Manager of SAIC's Strategic Growth Markets Customer Group. He leads a team that serves a variety of state, local, commercial, Intelligence and International customers, with a focus on implementing scalable and flexible IT managed services and solutions, including IT infrastructure modernization, service desk and desktop services, data center management, applications maintenance and development, hardware and software integration, networking, and overall centralized IT service management.

Prior to joining SAIC in 2013, Bob worked for CGI, a company that provides end-to-end IT and business process outsourcing services around the globe. He was responsible for running a series of line organizations of 400 to 600 people with \$110 to \$240 million worth of state, local, and commercial IT work. He primarily focused on organizing and executing a strategy that returned units to sustained profitable growth. Prior to those positions, he served as chief operating officer and controller of U.S. Enterprise Markets, a state, local, and commercial division that had \$1.2 billion in revenue.

Before CGI, Bob served as a sector chief financial officer for American Management Systems, Inc., an IT and management consulting firm, where he managed finance and operations for a \$350 million global division. Prior to that position, he was the controller for

the Global Communication Media and Entertainment Division, where he managed the finance and accounting staff. While in college, Bob was the owner and president of Genter Enterprises, Inc., an upstate New York company that operated businesses in the family entertainment and golf market.

Bob earned a Bachelor of Science in business administration from St. Michaels College in Colchester, Vt., a Master of Business Administration (MBA) with an emphasis in finance and competitive strategy from the University of Rochester and Harvard Business School's General Management Program. He is a member of the University of Rochester George Eastman Circle, the Harvard Business School Alumni Association, and serves on the board of the Virginia Chamber of Commerce and Fairfax County Chamber of Commerce.

SAIC is a leading technology integrator providing full lifecycle services and solutions in the technical, engineering, and enterprise information technology markets. SAIC's deep domain knowledge and customer relationships enable the delivery of systems engineering and integration offerings for large, complex government and commercial projects. SAIC's approximately 14,000 employees serve customers in the U.S. federal government, state/local, and global commercial markets, specializing in providing a broad range of higher-end, differentiated technical capabilities. Headquartered in McLean, Va., SAIC has annual revenues of about \$4 billion. For more information, visit <http://www.saic.com/>.

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