

Michael Carlin is a Founding Partner of Access Point Public Affairs, LLC. The firm's services include: Government Relations; Procurement Positioning; Targeted Community Affairs; Communications and Media Relations; and Strategic Relationship Development.

Prior to co-founding Access Point in 2003, Carlin was Director of Public Affairs for Washington Gas, a public utility and energy services retailer serving Virginia, Maryland and the District of Columbia. He was responsible for government and community relations activities. Carlin also served as Director of Legislative Affairs for the Fairfax County Chamber of Commerce, and as legislative staff to members of the United States Senate and House of Representatives.

In his 30 years of experience in government, business and community affairs, Carlin has led numerous successful advocacy efforts, developed strong relationships with key elected officials and advised on political contributions of more than a million dollars. He has demonstrated experience bringing together diverse groups and businesses to achieve a shared goal, including his work developing and leading the REGION business coalition, which focused on public infrastructure investment, and the Utility Industry Coalition of Virginia, which focused on key utility issues.

Carlin has participated in many business and community organizations, including serving as chairman of the Fairfax County Chamber of Commerce, chairman of the Commonwealth Transportation Alliance, and serving on the Boards of Directors of the Virginia Chamber of Commerce, Northern Virginia Family Service, the Northern Virginia Community College Educational Foundation, the Northern Virginia Transportation Alliance and others. He is a recipient of the Northern Virginia Leadership Award as Community Trustee from Leadership Fairfax for his significant community efforts. His strong leadership and involvement has allowed him to build significant credibility with key public opinion leaders throughout the region and the Commonwealth.

Carlin utilizes his extensive experience, relationships, and knowledge of government, business and community environments to help Access Point's clients achieve their goals.