

PHILLIP (Phil) PANZARELLA BIOGRAPHY

Phil Panzarella is currently co-founder and partner for 5th Grade Simple, LLC (5GS), an advisory and executive coaching services firm. He is a leader, ICF certified coach, mentor, team builder, entrepreneur and philanthropist. Prior to establishing 5GS, Mr. Panzarella was the CEO for CPS Professional Services, LLC (CPS), a firm he founded in 2006 and ultimately sold in 2016 as part of a strategic acquisition. CPS specialized in enterprise performance improvement management systems, program management, organizational design and support services for federal and commercial clients. Prior to joining CPS, Mr. Panzarella was the CEO for Capture Planning Solutions, LLC as a co-founder. Prior to this venture, he established and was President of Siemens Government Services, Inc. (A Proxy Company). At Siemens, Mr. Panzarella was responsible for delivering innovative IT solutions to Public Sector and commercial clients. These solutions ranged from IT Consulting Services such as ERP implementations, migrations and network services to complete IT Outsourcing. In his capacity as a management and IT executive, Mr. Panzarella delivered and managed a number of large outsourcing and consulting solutions to commercial and federal clients to include GlaxoSmithKline and General Services Administration.



Mr. Panzarella draws on 37 years of progressive leadership and management experience. Mr. Panzarella has held leadership positions with firms both large and small. His career spans successes at Siemens/ENTEX where he consistently exceeded performance results managing a successful IT consulting and managed services business for eight years in both the commercial and public sector arena. Prior to this time, as an IBM senior engineering manager and sales executive to various federal agencies, he introduced creative IT solutions and consistently achieved the IBM 100% club and the coveted IBM golden circle award.

Before joining IBM, Mr. Panzarella had a distinguished ten year career in the U. S. Army. As an Infantry Officer, Mr. Panzarella spent the majority of his time in leadership positions to include Company Command as a first lieutenant. He was selected as one of four Army Officers to attend Officer Advanced Course at the U.S. Marine Corps' Amphibious Warfare School at Quantico. He then attended graduate school at Georgetown University. While in this Graduate Program, Mr. Panzarella also volunteered as an intern on Capitol Hill for a distinguished NJ Senator. Upon completion of graduate school at Georgetown, Mr. Panzarella was selected to serve as a Tactical Officer at the United States Military Academy. He was medically separated from the service in 1988.

A graduate of the U. S. Military Academy with a Bachelor of Science degree in engineering and a concentration in National Security, Mr. Panzarella also earned two Masters Degrees: MBA in finance from Long Island University and a Master's in Public Policy from Georgetown University. He is also a recent graduate of the Georgetown ICF Accredited Leadership Coaching Program (2016). He holds the following board assignments:

- Board member for the Northern Virginia Chamber of Commerce (past chair and decade club member); where he started the first Veterans and Military Business Council (VMBC)
- Board member for Easter Seals Serving DC|MD|VA (past chair, 3 years, and 8 year board member; supporting children, adults and veterans)
- Board Member and Vice Chair for Virginia Foundation for Research and Economic Education (VA FREE; starting in 2015)

He also volunteers his time in support of the West Point Leadership and Ethics Conference for High School students in the Greater Washington area (Co-Chair for ten years). He is a member of American Legion Post 24, AUSA, NVSBC, Vets4Energy, West Point Society of DC, the LIDO Civic Club and the Knights of Columbus.

Mr. Panzarella previously served on the boards of Siemens Government Services (3 years-Proxy Board)), the American Freedom Foundation (supporting our veterans as a board member for 8 years), AFCEA DC (board member for 2 years), GMU Civil Engineering Institute (one year), the West Springfield Police District Citizens Advisory Committee (Chairman of the Board for two years) and the Edgewater HOA (four years). He is also a graduate of Leadership Fairfax '03.