



C. Michael Ferraro

Founder and CEO/President

TRAINING SOLUTIONS, Inc.

C. Michael Ferraro is the founder and CEO/President of TRAINING SOLUTIONS, Inc. Now in its 20<sup>th</sup> year, TSI delivers professional development training in areas such as management and team development, communications, sales, customer service and leadership. The company also helps organizations find public funding for employment and worker training programs. The company also provides executive coaching, keynote speaking services. TRAINING SOLUTIONS has a highly acclaimed online store that offers a wide variety of training and human resources products. ([www.trainingsolutions.com](http://www.trainingsolutions.com))

Michael has served on many business, community and governmental boards and commissions and currently sits on the:

- Board of Directors of the Greater Reston Chamber of Commerce (Past Chairman)
- Advisor, Public Policy, Association for Talent Development
- Chairman, Board of Directors, Bite Me Cancer© Foundation
- TechPAC Board for the Northern Virginia Technology Council
- Board of Visitors of Marymount University
- Public Policy Council of the Association for Talent Development
- Class Trainer for Leadership Fairfax and Leadership Arlington.
- Leadership Fairfax Class of 1998.

He is a former member of:

- The Board and Executive Committee of the Virginia State Workforce Council
- The Board of Directors of the Fairfax County Chamber of Commerce
- The Board of Directors of Goodwill of Greater Washington
- The Board of Trustees of the Northern Virginia Technology Council Foundation
- The Board of the HR Leadership Awards of Greater Washington (Co-Founding Chairman)
- The Northern Virginia Business Roundtable
- The Board of the DC Metro Tech Job Training Project (Chairman)
- The Board of Directors of Celebrate Fairfax, Inc.
- The Board of Directors of the Northern Virginia Regional Partnership
- The Board of Directors of the Northern Virginia Technology Council
- 2009/2010 ATD International Conference Program Planning Team
- The Workforce Investment Board of Northern Virginia (Vice-Chairman)
- Community Advisory Board of the Superintendent for Fairfax County Public Schools
- The Board of Directors of Leadership Fairfax, Inc.

He also:

Was the recipient of an ACE (Achieving Chamber Excellence) Award in July 2010, given by the Greater Reston Chamber of Commerce for his work as Co-Chair of the Chamber's Membership Committee?

Was awarded, with a team of winners, the American Society for Training and Development's Staff-Volunteer Partnership Award in 2010.

Was the Founding Co-Chairman of the Human Resources Leadership Awards of Greater Washington ([www.hrleadership.org](http://www.hrleadership.org))

Was awarded "Committee Co-Chair of the Year" for the Reston Chamber of Commerce, 2001 Was awarded the "Torchbearer" award from Leadership Fairfax, Inc. as member of the year, 2000

Was awarded outstanding Small Business by the Fairfax County Small and Minority Business Advisory Council, 2000

Was awarded Fairfax County Chamber of Commerce "Member of the Year", 1998

Was awarded Fairfax County Chamber of Commerce "Committee Co-Chair of the Year", 1998

Was awarded Fairfax County Chamber of Commerce "Small Business of the Year", 1997