



### **Biography of Kathryn Falk**

Kathryn Falk is the Vice President of Public and Government Affairs for Cox Communications of Virginia, and Market Leader for Northern Virginia Operations.

Prior to joining Cox in 2002, Kathryn served as the President of the Virginia Cable Telecommunications Association (VCTA) based in Richmond, Virginia, for 5 years. Before serving at the VCTA, Kathryn was the Vice President for Government Relations and head of the Washington Office for the National Exchange Carrier Association, whose membership includes all of the nation's local exchange carriers/ local telephone companies. Kathryn led congressional relations efforts at the National Association of Regulatory Utility Commissioners (NARUC- the Nation's public service commissioners) on telecommunications and transportation issues prior to her tenure at NECA. Kathryn began her career on Capitol Hill as an aide in Washington, D.C. to United States Senator Dennis DeConcini of Arizona.

Kathryn is a member of the Board of Directors of the Virginia Chamber of Commerce, the Fairfax County Chamber of Commerce, the Virginia Cable Telecommunications Association, The University of Virginia's Sorensen Institute for Political Leadership and serves on the Fairfax County Chamber of Commerce Public Policy Committee, NOVA BizPAC, the Virginia Cable PAC, the Northern Virginia Technology Council's TechPAC, and is a Past President of Women In Cable Telecommunications (WICT) Washington-Baltimore Chapter.

She was honored with the National Cable Telecommunications Association's Vanguard Award for Young Leadership in the cable industry in 2006, the highest award in the cable industry. She is a recipient of the VCTA's President's Award, the VCTA's J.L. Johnson-Roger Beane Award for Pioneering Efforts in Cable TV in Virginia and the Woman of the Year Award from the Zonta Club International of Fairfax County. She was named to the Cable Fax Magazine's Top 35 Regional Executives and the Cable Fax Magazine List of 20 to Watch: Rising Stars in Cable. She was also the proud recipient of the University of Virginia's Sorensen Institute's Expressions of Ideals award.

Kathryn is a graduate of Randolph-Macon Woman's College in Lynchburg, Virginia, where she studied politics and communications. She is also a graduate of the Cox Enterprises Inc. Executive Development Program including the Outward Bound Professional Program, the Cox Communications Executive Development Program and Leadership Certificate from the University of Georgia Terry School of Business, the WICT Betsy Magness Leadership Institute (BMLI), CTAM University at Harvard Business School and the University of Virginia's Sorensen Institute for Political Leadership's Political Leaders Program..

Kathryn is married to Paul Brandus and is the proud mom of Julia. They reside in Fairfax County, Virginia.