



Jane-Scott Cantus.



Managing Principal, Strategic Services and General Counsel, The ILEX Group
 Principal Member, ILEX Leadership Associates, LLC
 Fellow, Institute for Business in Society at UVA Darden School of Business
MBA, JD, Academic Fellow
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Jane-Scott Cantus has more than 25 years of experience working with Boards, executives and entrepreneurs in innovation-led high growth advanced technology and emerging technology companies across multiple industries, including aerospace/defense, cyber, financial services, media/new media/social media, healthcare, industrial, smart city and industrial, along with professional and technical services firms. She has held management positions in corporate strategy, operations, marketing/business development, and program management, including interim C-suite positions to affect growth and turnaround strategies for venture-backed and private equity-owned companies. She advises private equity/venture capital firms and investors on selection and management of their portfolio companies, develops and implements senior executive talent strategies and recruits senior management and Board members to start-up companies.

A Fellow at the Institute for Business in Society at the University of Virginia (UVA) Darden School of Business, Ms. Cantus examines the relationship between C-suite executives and stakeholders, including the Board, investors, employees and external constituencies. She focuses on determining the impact of corporate strategic decisions on the constituencies and the impact these constituencies have on the C-suite’s corporate strategic decision-making.

Ms. Cantus is Managing Principal, Strategic Services and General Counsel of The ILEX Group, a veteran-owned small business providing corporate strategy and communications, government relations and lobbying services to high growth technology companies and related private equity and venture capital firms, among other industries. Concurrently, she serves as Principal Member of ILEX Leadership Associates, LLC, a woman-owned small business registered to do business with the federal government and the Commonwealth of Virginia.

Expertise CXO and Founder Advisory Services | Strategic Business Planning | Venture Capital and Private Equity Funding Strategies | Stakeholder Group Facilitation and Management | Strategic Communications | Public Outreach and Education Strategies | Board, Senior Executive and Specialized Leadership Recruitment | Leader in Board, C-Suite and Division Management Best Practices, Audits and Strategic Alignments

Education The George Washington University Law School, JD | UVA Darden School of Business, MBA | Duke University, BA | Member, Virginia State Bar

Noteworthy National Advisory Board Member, PenFed Foundation since 2009. Appointed by Governor Warner to the Virginia Small Business Financing Authority; Appointed by Governor McDonnell to the Virginia Small Business Commission; Advisor to entrepreneurs and business owners, Morgan Stanley & Company, Series 7 and 63 licenses (inactive). Board member, Northern Virginia Chamber of Commerce

Memberships Association of Corporate Counsel, American Small Business Coalition, Mach37, Northern Virginia Chamber of Commerce, Northern Virginia Technology Council, Virginia Chamber of Commerce, Women in Defense, Women in Technology





PROPRIETARY METHODOLOGIES CUSTOMIZED TO CLIENTS' UNIQUE SITUATIONS

STRATEGIC ADVISORY

- Refining the Vision: Owners/Investors+Board+Management
- Aligning Strategy+Culture+Organization
- Transforming Tactical Board to Strategic Value-Add
- Navigating the C-Change
- Adopting Integrated Enterprise Leadership
- Managing the Board-CEO-CXO Dynamic
- C-Suite Strategies for Competitive Advantage
- Thought Partnering

C-SUITE CONSULTING

- Vision+Mission+Values Building and Communicating
- Strategic Planning | SWOT and Competitive Analysis
- Strategy Implementation | Action Planning
- Market Development
- Ideal C-Suite Assessment and Benchmarking
- Integrated Enterprise Leadership
- CXO and Leadership Recruitment

BOARD AND GOVERNANCE ADVISORY

- Ideal Board Assessment
- Board and Committee Audits
- Annual Board Evaluation
- Advisory Board Creation and Support Services
- Strategic Board Composition and Recruitment
- Advisory Board Consulting and Workshops
- Board of Directors Consulting and Workshops
- Corporate Secretary Services

INSIGHTS AND RESEARCH

- Advisory Boards
- Boards of Directors
- Founders and Entrepreneurs
- Chief Compliance and Ethics Officers
- Chief Financial Officers
- Chief Human Resources Officers
- Corporate Secretaries

THE ILEX GROUP

C2C Strategies are offered through The ILEX Group Strategic Services and ILEX Leadership Associates, LLC. The ILEX Group has advised the domestic and international business communities and federal, state and local governments to foster the growth and success of our clients since its founding in 1985. Visit The ILEX Group to learn about our full suite of services.



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